****

**RISHABH SONI**

**Date of Birth**: NOVEMBER 18,1996

**Address:** 488, Near Chhipa Temple, Pur, Bhilwara, Rajasthan

311802(INDIA)

**E-mail:**rishabhsoni79@gmail.com

**Mobile:** +918829907159

**Personal Statement**

An adaptive and responsive individual seeking an apprenticeship which will utilize the theoretical knowledge and communication skills developed during the course of professional studies.

**Career Objective**

To utilize the opportunities of working with a respected and progressive organization where I can enhance my professional skills and strengthen in conjunction with the company’s goal and objectives and take new challenges.

**Professional Synopsis And Academic Credentials**

|  |  |  |  |
| --- | --- | --- | --- |
| Degree | Year of passing | Institution/University | Percentage |
| MBA | 2019 | Sangam University, Bhilwara | 7.68 CGPA |
| B.B.M | 2014-17 | Pacific University, Udaipur | 59.95% |
| Senior Secondary | 2014 | Green Valley Public School, Bhilwara (C.B.S.E) | 49.6% |
| Secondary | 2012 | Central Academy Sr. Sec. School Bhilwara (C.B.S.E) | 6.0 CGPA |

**WORK EXPERIENCE**

**(FEB 2019- MID JUNE 2019 )**

Company: LEASECORP INDIA,Ahmedabad

Job Title: Business Development Manager

Description:

* To acquire the new inventories and clients through market research.
* Schedule meetings with clients.
* Maintain relationship with new and existing clients.
* Negotiation for inventories.
* Convincing clients about the terms and conditions.

**INTERNSHIP**

1. Organization: AIESEC, Suez, Egypt

Description: Digital Marketing

Duration: 2 months

Responsibilities: Responsible for the daily assignments and taking sessions.

Reporting: Directly to the President of the Organization

**Achievements And Experiences**

* Event Coordinator at College fest “La Union 2017 and 2018”.
* Attended three days Entrepreneur Workshop held at college.
* Cleared MAT with 81.72 in 2017.
* Participated in various co-curricular activities held in school.

**Key Skills**

* Believe in Group Activity and Hardwork.
* Always eager to meet new challenges.
* Time management.
* Discipline.
* Good observation skills.

**Personality Traits**

* I am driven to succeed.
* I work well with others.
* Being calm and collected.
* Do see the pros and cons of step that is taken ahead.
* I develop a positive work environment.
* I can juggle multiple tasks.
* Loves to work in team.

**Languages Known**

* Fluent in English and Hindi.

**Hobbies and Interests**

Travelling, Listening Music, Social Work, Photography

**Personal Details**

Father’s Name: Mr. Murlidhar Soni

Father’s Occupation: Businessman

Gender: Male

Nationality: Indian

**Declaration**

I hereby declare that the above mentioned information are true and correct to the best of my knowledge and belief. I assure to give my best performance and utilize my skills to the fullest.

**-RISHABH SONI**